

# Element of Objectivity

Tank car valve repair and reconditioning is Marsh Rail Car Services' only business. For a Company to be tagged as an Expert or Industry Consultant, they need to have quality experience in the relevant domain.

With almost 40 years exclusively in the tank car valve business, it would be hard to say "we lack the experience".



The biggest advantage for MRC SI is that we bring an element of objectivity and neutrality into your business planning process. Marsh has no vested interest with any valve manufacturer, brand, model, type, or the sale of valves. Consultancy involves a lot of interaction and that interaction can be effective only when it's performed without bias.

As your external consultant, Marsh Rail Car Services can bring repair knowledge about virtually all major brands of valves. Comparing valve designs, quality, repairability, etc. comes as a natural residual and is easy for us to communicate. Our world-class experience and industry knowledge is an asset that few companies can boast.



A "best in class" solution would be for companies to draw up their business plan with their own in-house team. Utilize Marsh Rail Car to audit and ratify that decision. With our objectivity, cross sector experience, and knowledge of different manufacturers, your company's risk can be reduced. This strategy represents the marriage of the Best of Both Worlds.



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